

000-961 Practice Test

IBM Storage Sales for High-End Disk Version 1

000-961: Storage Sales for High-End Disk Version 1

Practice Exam: 000-961 Exams

Exam Number/Code: 000-961

Exam Name: Storage Sales for High-End Disk Version 1

Questions and Answers: 110 Q&As

(IBM certifications I)



Exam : [000-961](#)

For candidates making preparation for the IBM 000-961 questions and answers, what they most desire is to easily pass the 000-961 (Storage Sales for High-End Disk Version 1) exam. ItCertHome 000-961 includes 110 questions and answers, which are collected and collated by experts of IBM. With our 000-961 study materials, you can successfully take IBM certification of 000-961 exam and go further on IBM career path.

Free 000-961 Demo

we provide IBM 000-961 demo exam for free (in PDF format) before you decide to purchase it. Thus,you can know better about the quality of our practice exam and then make your right decision.

ItCertHome Test tool's advantages:

High Quality and Value of 000-961 exam

ItCertHome IBM IBM certifications I 000-961 Practice Questions is developed and finished by IBM technical team , cover every field of the exam . Besides, we have verified 000-961 answers,almost 100% correct.

100% Guarantee to Pass 000-961 Exam

We promise to give you FULL REFUND if you fail the IBM certifications I 000-961 certification(IBM Certified Network Associate) with the use of our ItCertHome testing engine.

000-961 Self Test Mode

ItCertHome provides a simulated and interactive environment where you can test your knowledge and skills about 000-961 to ensure enough assurance in real testing center.

Periodic Updates of ItCertHome 000-961

Once there is some change on IBM 000-961 exam, we will update it timely, and the product you buy will be updated within 90 days for free.

Professional and Efficient Service

We offer 7*24 customer support via diverse channels: LIVE CHAT,MAIL.Expecting the communication with you about IT certification.

The Questions & Answers cover the latest real test and with all the correct answer.we promise the Q&A for **IBM IBM certifications I 000-961** examination of original title complete coverage.ItCertHome **000-961 Braindumps** Questions & Answers help you pass the exam. Otherwise,we will give you a full refund.

We promised that use ItCertHome Q&A ensure you pass the exam at your first try.

1. The Q&A are from cooperation exam center of the real original title,summaried by our professional team and collated by senior IT lectured in co-training center to make sure the professional quality of the Q&A.The correctly of the Q&A is 100%, the coverage of 000-961 Q&A are more than 96%.All you need to study the whole 000-961 Q&A before you participate the certification exam,it should be possible to easily complete the exam and pass the certification.

2. ItCertHome to all the Q&A, we promised "do not pass the exam give you a full refund". If you buy our 000-961 Q&A and did not pass the exam at the first try. You can take the examination report card that stamped with PROMETRIC or VUE test centers Seal. we will refund your full cost of 000-961 Q&A, absolutely guarantee you interests have no losses.(For a full refund details)

3. ItCertHome professional IT Q&A vendors, we provide well after-sale service. To all the customers buy the Q&A, we provide track service. when you buy the Q&A with in one year. you can enjoy the upgrade Q&A service for free. If in this period, the certified test center change the 000-961 Q&A, we will update the Q&A in the first time, and provide you the download update for free.

[IBM 000-961](#) Test belongs to one of the IBM certifications I certified test, if needs to obtain the IBM certifications I certificate, you also need to participate in other related test, the details you may visit the IBM certifications I certified topic, in there, you will see all related IBM certifications I certified subject of examination.

000-961

ItCertHome professional provide IBM certifications I 000-961 the newest Q&A, completely covers 000-961 test original topic. With our complete IBM certifications I resources, you will minimize your IBM certifications I cost and be ready to pass your 000-961 tests on Your First Try, 100% Money Back Guarantee included!

This 000-961 PDF demo do not include the questions and answers's picture:

Exam : IBM 000-961

Title : Storage Sales for High-End Disk Version 1

1. A customer requests a new storage pool for their TSM environment. They are also interested in consolidating the transaction data used by the System i servers. Which solution should be offered?

- A. DS6800 with FC drives
- B. DS4800 with SATA drives
- C. DS6800 with FATA drives
- D. DS6800 with intermix of FC and FATA drives

Answer: D

2. A customer is willing to use an IBM System Storage DS6800 as a disk replacement only if it reaches the required performance of their Oracle database infrastructure. Within IBM, which resource should the Business Partner sales representative contact?

- A. Techline for benchmark support
- B. Channel Manager for Disk Systems
- C. PartnerLine for pre-sales support
- D. competitive specialist for Oracle

Answer: C

3. An IBM System z server customer with two locations 400 kilometers apart is constantly struggling to balance workload across the two locations. The IT staff wants one data center as a recovery location in the event of an outage. Which IBM System Storage DS8000 capability most cost effectively meets the customer's need without impacting performance?

- A. Global Mirror (XRC)
- B. Metro, Global Mirror
- C. Parallel Access Volumes (PAV)
- D. Metro Mirror (synchronous PPRC)

Answer: A

4. A customer is about to write a request for proposal to replace their existing disk system. Prior to releasing the document, they ask for a presentation of IBM products that are a logical extension to their current environment. They also ask for factual comparisons to other vendors in the marketplace.

Where can the most current information on the competition be found?

- A. contact IBM Competeline
- B. from the Competitive (COMP) website
- C. contact an SE who has recently been in a similar situation
- D. from the competitive information section of the System Sales website

Answer: A

5. A company has an existing EMC Symmetrix DMX1000 that is running out of disk space. The requirement is to provide an additional IBM storage solution for 70 TB of future growth. Which solution enables the migration of data with minimal downtime at the lowest cost?

- A. SAN Volume Controller with DS8100
- B. SAN Volume Controller with DS6800
- C. Tivoli Storage Manager (TSM) with DS8100
- D. TotalStorage Productivity Center with DS6800

Answer: A

6. Which HP storage solution is most closely matched in capacity by the IBM System Storage DS6800?

- A. StorageWorks EVA 8000
- B. StorageWorks EVA 6000
- C. StorageWorks EVA 4000
- D. StorageWorks Disk Array XP10000

Answer: B

7. A customer has asked for an IBM System Storage DS8100 that will provide not only 99.999% uptime but also no downtime for disk upgrades. What should the solutions architect add to the configuration to make sure there will be no downtime for disk upgrades?

- A. include a four year 24x7 warranty upgrade
- B. order the Performance Accelerator package
- C. a request that all disks in the subsystem use RAID 5
- D. an IBM System Storage DS8000 Enclosure Unit

Answer: D

8. A new IBM System Storage DS8300 customer is very happy with the installed solution. The staff is mostly self-sufficient. There are times, however, when prompt answers to questions on how to perform certain system tasks is a requirement. Which IBM offering satisfies this requirement?

- A. Implementation Service
- B. IBM Supportline Service
- C. IBM Storage Management Service
- D. IBM System Storage DS8300 Call Home Service

Answer: A

9. A customer has received bids from three companies for a new disk system. They plan to develop a cost basis for all three solutions, which includes purchase price for the hardware and software as well as ongoing charges for the product's four year life-cycle. What is the best way of staying involved with this customer to help with their analysis?

- A. offer to help them develop a spreadsheet in Excel
- B. help them select an outside consultant to prepare this analysis
- C. provide a Total Cost of Ownership analysis for them with IBM tools
- D. access consultant reports from IBM PartnerWorld and provide them with cost analysis information from these sources

Answer: C

10. A customer wishes to install and migrate System z data to the new IBM Storage Solution with minimal disruption to existing applications. Which IBM tool provides minimal disruption?

- A. DS8000 FlashCopy
- B. SAN Volume Controller (SVC)
- C. TotalStorage Productivity Center (TPC)
- D. Softek Transparent Data Migration Facility (TDMF)

Answer: D

11. A customer is running an IBM System Storage DS8300 and uses TPC for Disk as their preferred management tool to collect performance metrics. They were told that TPC now supports an embedded cimom agent running on the DS8000 HMC. Which resource is recommended to help this customer with the installation steps?

- A. the IBM help line
- B. an IBM SE for disk systems
- C. a Tivoli sales representative
- D. 1-800-IBM-SERV under customer's support contract

Answer: D

12. A customer with HP EVA 8000 storage connected to open systems requires additional storage for application recovery using instant volume copy. Which cost effective IBM solution protects the customer's investment in the HP storage?

- A. SVC and DS8100
- B. DS8100 with Metro Mirror
- C. DS8300 with FlashCopy and SVC
- D. SVC with FlashCopy and DS8100

Answer: D

13. What is the maximum size of cache memory in the IBM System Storage DS8300?

- A. 64 GB
- B. 128 GB
- C. 256 GB
- D. 512 GB

Answer: C

14. A customer is interested in the IBM System Storage DS8300 for current and future storage requirements. The customer indicates that some of their servers are running versions of Red Hat Linux that are not on the DS8000 Interoperability Matrix. Which IBM process offers support for this unpublished configuration?

- A. RPQ
- B. Special Bid
- C. Proof of Concept
- D. Non-Disclosure Agreement

Answer: A

15. A customer using an Oracle Database for web sales management is dissatisfied with the application being unavailable to the user during database backup. Which IBM product can be included with DS8000 to solve the customer's problem?

- A. SnapManager for Oracle
- B. FlashCopy for Consistency Groups
- C. Tivoli Storage Manager for Databases
- D. TotalStorage Productivity Center for Data

Answer: C

More [000-961 practice test](#)

Related 000-961 Exams

<u>000-974</u>	<i>Power Systems Technical Support for i</i>
<u>000-223</u>	<i>IBM System p Administrator</i>
<u>000-377</u>	<i>Test 000-377, IBM Web Sphere Application Server Network Deployment V7.0, Core Administration</i>
<u>000-015</u>	<i>IBM Maximo Asset Management V7.1 Implementation</i>
<u>000-990</u>	<i>Test 990, IBM Web Sphere Bus Modeler Adv V6.0, Bus Anl+Design</i>
<u>000-417</u>	<i>IBM Web Sphere Information Analyzer v8.0</i>
<u>000-669</u>	<i>SOA Fundamentals (2008)</i>
<u>000-316</u>	<i>IBM Web Sphere Integration Developer V6.1</i>
<u>000-667</u>	<i>IBM Test 667, Architectural Design of SOA Solutions</i>
<u>000-913</u>	<i>informix 4gl development</i>
<u>000-936</u>	<i>IBM Tivoli Access Manager for e-business V6.1 Implementation</i>
<u>000-431</u>	<i>IBM Tivoli Storage Manager V5.5 Administration</i>
<u>000-084</u>	<i>Modular Systems High Performance Servers</i>
<u>000-994</u>	<i>Test994,IBM Web Sphere MQ V6.0,System Administration</i>
<u>000-908</u>	<i>Tivoli Monitoring V6.2 Implementation</i>
<u>000-111</u>	<i>IBMDistributed Systems Storage Solutions Version 7</i>
<u>000-017</u>	<i>Foundations of Tivoli process automation engine V7.1</i>
<u>000-113</u>	<i>IBM Storage Solution Design Entry/Midrange DS Series V1</i>
<u>000-207</u>	<i>High End Taps Solutions Version 5</i>
<u>000-011</u>	<i>IBM Tivoli AP Dependency+Discovery Mgr V7.1 Implementation</i>

Other IBM Exams

<u>000-085</u>	<u>000-M15</u>	<u>000-314</u>	<u>000-093</u>	<u>LOT-738</u>	<u>000-701</u>	<u>000-973</u>	<u>LOT-824</u>
<u>000-635</u>	<u>000-201</u>	<u>000-719</u>	<u>000-529</u>	<u>000-535</u>	<u>000-741</u>	<u>000-385</u>	<u>000-512</u>
<u>000-041</u>	<u>000-914</u>	<u>000-704</u>	<u>000-P02</u>				