

000-200 Practice Test

IBM IBM Storage Sales V1

000-200: IBM Storage Sales V1

Practice Exam: 000-200 Exams

Exam Number/Code: 000-200

Exam Name: IBM Storage Sales V1

Questions and Answers: 50 Q&As
(IBM Storage)



Exam : [000-200](#)

For candidates making preparation for the IBM 000-200 questions and answers, what they most desire is to easily pass the 000-200 (IBM Storage Sales V1) exam. ItCertHome 000-200 includes 50 questions and answers, which are collected and collated by experts of IBM. With our 000-200 study materials, you can successfully take IBM certification of 000-200 exam and go further on IBM career path.

Free 000-200 Demo

we provide IBM 000-200 demo exam for free (in PDF format) before you decide to purchase it. Thus,you can know better about the quality of our practice exam and then make your right decision.

ItCertHome Test tool's advantages:

High Quality and Value of 000-200 exam

ItCertHome IBM IBM Storage 000-200 Practice Questions is developed and finished by IBM technical team , cover every field of the exam . Besides, we have verified 000-200 answers,almost 100% correct.

100% Guarantee to Pass 000-200 Exam

We promise to give you FULL REFUND if you fail the IBM Storage 000-200 certification(IBM Certified Network Associate) with the use of our ItCertHome testing engine.

000-200 Self Test Mode

ItCertHome provides a simulated and interactive environment where you can test your knowledge and skills about 000-200 to ensure enough assurance in real testing center.

Periodic Updates of ItCertHome 000-200

Once there is some change on IBM 000-200 exam, we will update it timely, and the product you buy will be updated within 90 days for free.

Professional and Efficient Service

We offer 7*24 customer support via diverse channels: LIVE CHAT,MAIL.Expecting the communication with you about IT certification.

The Questions & Answers cover the latest real test and with all the correct answer.we promise the Q&A for **IBM IBM Storage 000-200** examination of original title complete coverage.ItCertHome **000-200 Braindumps** Questions & Answers help you pass the exam. Otherwise,we will give you a full refund.

We promised that use ItCertHome Q&A ensure you pass the exam at your first try.

1. The Q&A are from cooperation exam center of the real original title,summaried by our professional team and collated by senior IT lectured in co-training center to make sure the professional quality of the Q&A.The correctly of the Q&A is 100%, the coverage of 000-200 Q&A are more than 96%.All you need to study the whole 000-200 Q&A before you participate the certification exam,it should be possible to easily complete the exam and pass the certification.

2. ItCertHome to all the Q&A, we promised "do not pass the exam give you a full refund". If you buy our 000-200 Q&A and did not pass the exam at the first try. You can take the examination report card that stamped with PROMETRIC or VUE test centers Seal. we will refund your full cost of 000-200 Q&A, absolutely guarantee you interests have no losses.(For a full refund details)

3. ItCertHome professional IT Q&A vendors, we provide well after-sale service. To all the customers buy the Q&A, we provide track service. when you buy the Q&A with in one year. you can enjoy the upgrade Q&A service for free. If in this period, the certified test center change the 000-200 Q&A, we will update the Q&A in the first time, and provide you the download update for free.

[IBM 000-200](#) Test belongs to one of the IBM Storage certified test, if needs to obtain the IBM Storage certificate, you also need to participate in other related test, the details you may visit the IBM Storage certified topic, in there, you will see all related IBM Storage certified subject of examination.

000-200

ItCertHome professional provide IBM Storage 000-200 the newest Q&A, completely covers 000-200 test original topic. With our complete IBM Storage resources, you will minimize your IBM Storage cost and be ready to pass your 000-200 tests on Your First Try, 100% Money Back Guarantee included!

This 000-200 PDF demo do not include the questions and answers's picture:

Exam : IBM 000-200

Title : IBM Storage Sales V1

1. The storage specialist is preparing the IBM System Storage DS6800 proposal for replacing a customer's EMC Symmetrix who's warranty has expired.

Which of the following TCO advantages should be highlighted in the proposal?

- A. Larger disk capacity
- B. Flexible warranty and lower power consumption
- C. Standard three year warranty and no software maintenance
- D. FlashCopy included versus extra cost for TimeFinder

Answer: B

2. A retail customer has a combination of Microsoft Windows file servers with direct attached storage and Power Systems with AIX database servers SAN attached to a DS4700. The DS4700 is reaching capacity, and the customer needs to migrate to a more scalable storage system.

Which of the following would be most appropriate to ask first?

- A. Will all servers be SAN attached?
- B. What is the budget allocated for storage?
- C. What is the projected storage requirement?
- D. How much space is available in the current storage systems?

Answer: B

3. Which of the following customer environments is addressed by the NSeries?

- A. A customer wanting to implement a global file system
- B. A customer with Windows CIFS and AIX NFS requirements
- C. A customer who requires good scalability and performance
- D. A customer who needs to consolidate multiple storage controllers under one management interface

Answer: B

4. A customer has a heterogeneous storage environment and their storage growth rate is 75% per year.

Which of the following products would allow this customer to add new applications, new servers and more storage while not forcing them to schedule outages to add these upgrades?

- A. SAN Volume Controller
- B. Tivoli Content Manager
- C. Tivoli Storage Manager
- D. System Storage Productivity Center (SSPC)

Answer: A

5. A small bio-technical company is interested in implementing an IBM Storage solution.

Which of the following tools can be used to help justify the cost of an IBM System Storage solution to a customer?

- A. Disk Magic
- B. Total Cost of Ownership Now (TCO)
- C. Capacity Magic
- D. System Storage Productivity Center (SSPC) for disk

Answer: B

6. A healthcare customer is not satisfied with the utilization of their heterogeneous storage devices.

Which of the following solutions should the IBM storage specialist recommend to better provision their storage on demand?

- A. Tivoli Storage Manager (TSM)
- B. IBM SAN Volume Controller (SVC)
- C. IBM TotalStorage Productivity Center (TPC)
- D. Tivoli Provisioning Manager (TPM)

Answer: B

7. A retail customer is experiencing bottlenecks in their IT environment.

Which of the following responses address this issue?

- A. Meet with the IT Director
- B. Present IBM's On Demand storage strategy to CFO
- C. Trial install of Tivoli Provisioning Manager (TPM)
- D. Perform Disk Magic study

Answer: A

8. Which of the following competitors offers customers a virtual tape solution for mainframes?

- A. Sony
- B. NetApp
- C. Quantum
- D. Sun Storage Tek

Answer: D

9. A customer has Microsoft Windows, Sun, and Power servers with internal disk. They are porting several applications from other platforms to these servers and need 5 TB of shared disk.

Which of the following is the most cost effective, highly available, shared storage solution for this customer?

- A. N5200
- B. DS8300 Storage Server
- C. DS3400 Storage Server
- D. DS5300 Storage Server

Answer: D

10. The Information Technology Director at a prospect is interested in purchasing the N3300, and has asked the storage specialist to help present the solution to the Finance Director.

Which of the following should the storage specialist include in the proposal?

- A. CIFS and NFS support is included in the price

- B. A configuration showing the technical detail of the solution
 - C. N3300 combines iSCSI, NAS and FiberChannel into a single storage solution
 - D. Lowers Total Cost of Ownership (TCO) and improves Return On Investment (ROI)
- Answer: D

More [000-200 practice test](#)

Related 000-200 Exams

[000-200](#) *IBM Storage Sales V1*

[000-202](#) *Enterprise Storage Technical Support Specialist V1*

Other IBM Exams

000-740	000-702	000-M14	000-079	LOT-824	LOT-701	000-630	000-850
000-817	000-834	000-355	000-255	000-048	000-444	000-012	000-431
000-926	000-667	LOT-832	000-416				